



### **New Member Orientation**





### **Shivani Shah**

Membership Development Specialist





### Getting to Know You...









**mHUB** galvanizes Chicago's manufacturing ecosystem and vibrant community of technology entrepreneurs, bringing innovative ideas to life, attracting world-class talent, and driving greater productivity and profit.



### What Makes Us Special...





**mHUB** is the place to start, develop and launch your physical product business. If you're already an established company, this is the place for you to expand your technology, business network, and market outreach.



### **Our Community**

#### **CURRENT AND ALUMNI SUMMARY**

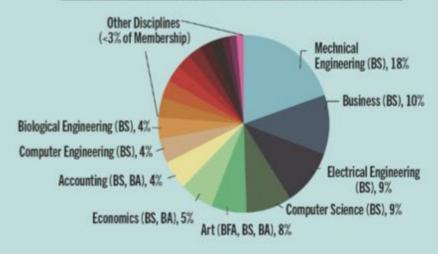




#### **COMPANY STAGE**



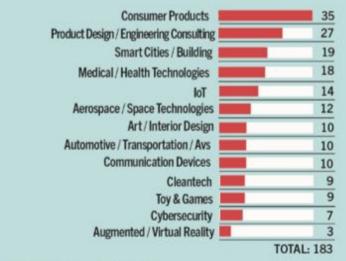
#### MEMBER COMPOSITION BY DISCIPLINE



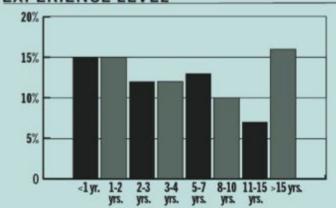
#### NUMBER OF LAUNCHED PRODUCTS



#### COMPANY CONCENTRATION BY CLUSTER



#### **EXPERIENCE LEVEL**





#### **CO-WORKING SPACE**

Affordable co-working space tailored to your team's size and budget.



#### **PRODUCTION LABS**

10 fabrication labs including electronics, rapid prototyping, testing, and a wood shop.



#### **PROGRAMMING & EVENTS**

A robust calendar of workshops, roundtables, talks and other events.



#### MICRO FACTORY

Onsite low volume production runs as you move from prototype to product.



#### **MENTORSHIP**

One-on-one office hours with manufacturing and industry experts.



#### **COMMUNITY**

Supportive community of entrepreneurial visionaries from a wide range of backgrounds and disciplines.







### **Facilities & Operations**

#### **Contact for:**

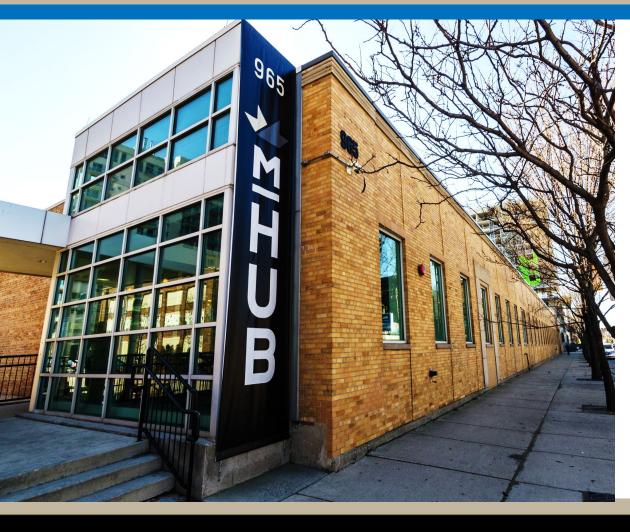
- Building & security issues (earth, wind, fire)
- Parking inquiries
- Moving & storage logistics
- Email: Adam@mHUBChicago.com



Adam Milich
Operations Manager



### **Hours of Operation**



#### **Monday to Thursday:**

Facility/Shop: 8 AM – 10 PM

Part-Time: 5 PM – 10 PM

Office/Garage: 24/7

Reserved Desk: 6:30AM (early access)

24/7 (after 3 months)

Co-working: 7:30AM (early access)

24/7 (after 3 months)

Fridays:

• Facility/Shop: 8 AM – 8 PM

Weekends:

Facility: 10 AM – 8 PM



### **Member Perks**



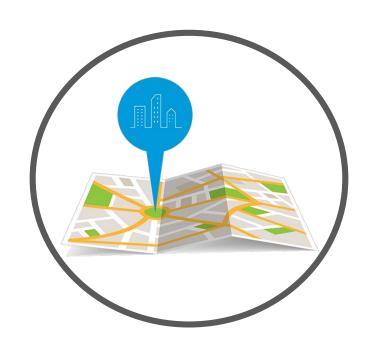






### **Member Perks**









### **Member Perks**













#### **General Rules:**

- Theft, destruction or inappropriate removal of property
- Sexual or other unlawful or unwelcome harassment
- Unprofessional behavior toward mHUB staff, guests or fellow members
- Possession of firearms or other weapons
- Working under the influence of alcohol or illegal drugs
- Possession, distribution, sale, transfer, or use of alcohol or illegal drugs
- Fighting, destruction or damage of property



#### **Visitors:**

- Must sign into the mHUB system, which can be done through the iPads to the right of the reception desk
- Visit is limited to 5 full-day visits/month during normal operating hours

#### NO SHOP ACCESS

- If a guest needs access to mHUB for more than 5 days/month, day passes are available for \$35/day
- Any violation of the guest policy will result in a fine of \$70



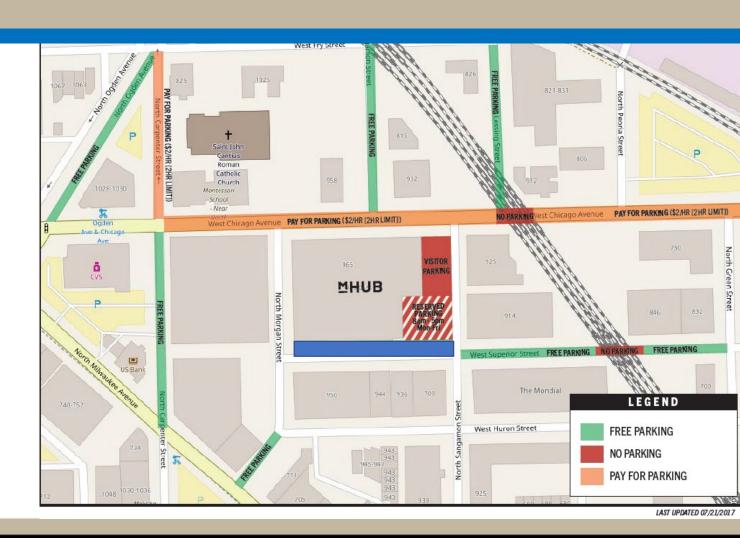
#### Billing:

- Automatically billed all monthly mHUB membership fees on the 1st of the month
- Members with unpaid membership fees will lose access to the mHUB member portal, access card automatically deactivated after 3 days, reinstatement fee of \$25 will be required to reactivate membership
- 15-day cancellation policy



#### Parking:

- Members cannot park in visitor parking
- \$135/month for lot, \$60/cal. year for permit
- Must pay for reserved spaces
- Entire lot free to park after 5pm
   & weekends
- No overnight parking









### **Membership Team**



**Shivani Shah**Development Specialist



### **Membership Events**



Welcome Lunch
Last Week Every Month



Happy Hours
Every Other Friday



Member Events Every Week



### **Contracting Services**



**Bill Fienup** 

Co-founder
Director of Innovation

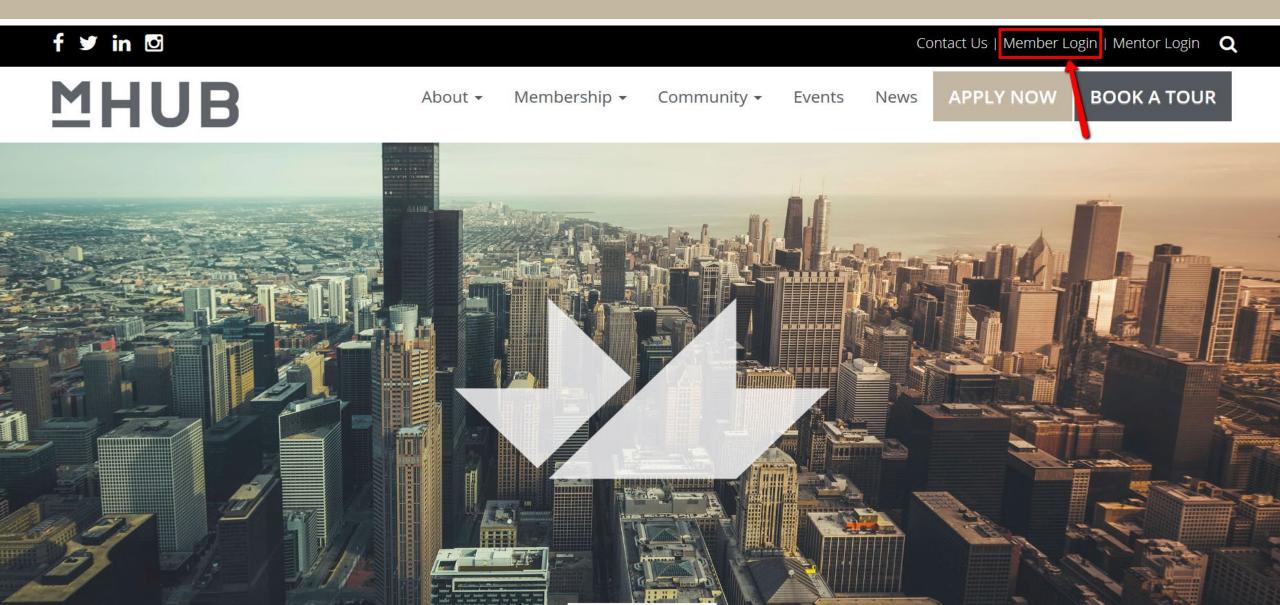
### Platform connecting members to clients seeking product engineering services (PES)

- Be an entrepreneur without the risk
- Earn side cash to extend your startup runway
- Great way to pay bills when your company is prerevenue
- Opt in program (participate as much or as little as you need/want)
- Contracting Orientation: Mondays at 3pm

M	Н	U	В

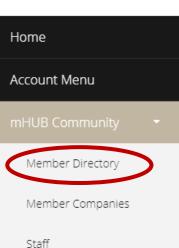
AMENITIES	OFFICES	RESERVED DESK	CO-WORKING	SHOP ONLY FULL-TIME	SHOP ONLY PART-TIME	DAY PASS
Desk Space	**	<b>→</b>	***			***
mHUB Events	***	***	***	***	***	\$
Prototyping Shop	***	<b>**</b>	**	**	***	
Classes and Workshops	\$	\$	\$	\$	\$	\$
Reserved Conference Room	**	<b>&gt;</b>	<b>**</b>	\$	\$	\$
Mentorship	**	***	***			
Manufacturer and Supplier Connections	***	***	***			
Parking	\$	\$	\$	\$		
Design and Testing Software	***	<b>**</b>	**	**	***	***
Access to Storage	\$	\$	\$	\$	\$	
Loading Dock	**	<b>→</b>	<b>*</b>	<b>*</b>	<b>*</b>	

### **Member Portal**





### **Member Portal**



Membership

Reservations

Prototyping Shop

Classes & Events

mHUB Mentorship

Resources

Support

Logout





Lama Aoudi Sigora

EMAIL lama@sigora.co



Carlos Armada Northwestern

EMAIL carlos@projectbalu.la



Oluseun Arowolaju MeshPlusPlus, Inc.

EMAIL seun@meshplusplus.com



Karolina Ash NA



Ahmed Baazaoui **PGH** Industries



Jacob Babcock Nucurrent



Home

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Logout Please leave blank if not applicable.

#### **Member Portal**

# Membership Cancellation Request Please fill out the information below to officially begin the process of canceling your membership at mHUB. \*Email tammye@mhubchicago.com

\*What day would you like your requested change to you mHUB membership take effect?

<del></del>		

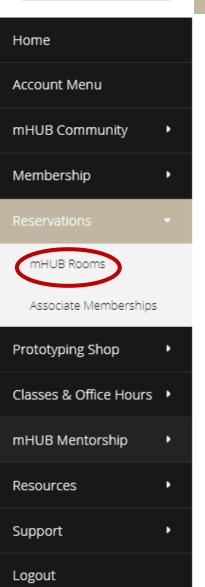
Please note that mHUB membership can only be end at the end of a billing cycle and that 15 days notice is required.

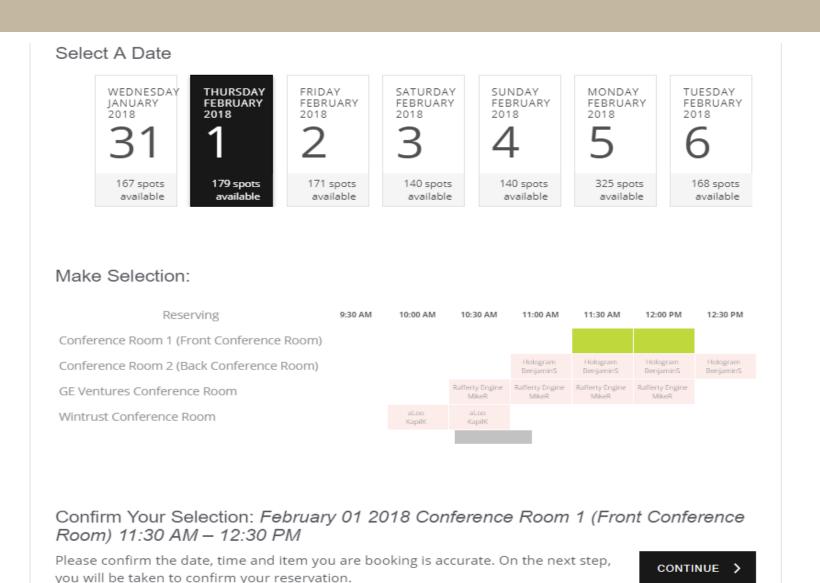
*Who is this requ	est for?
Myself	
Member of m	ny Team

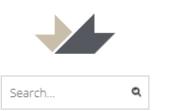
Which Team Member or Service?



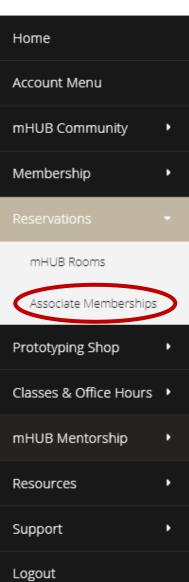
#### **Member Portal**

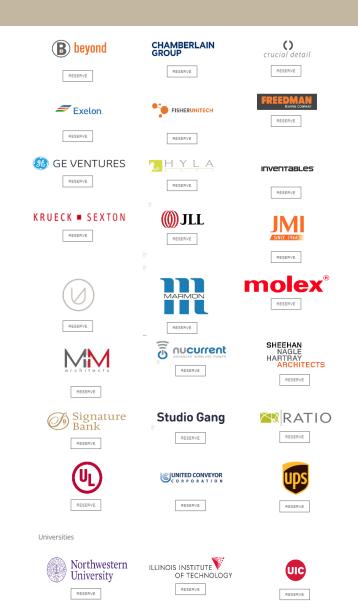






#### **Member Portal**

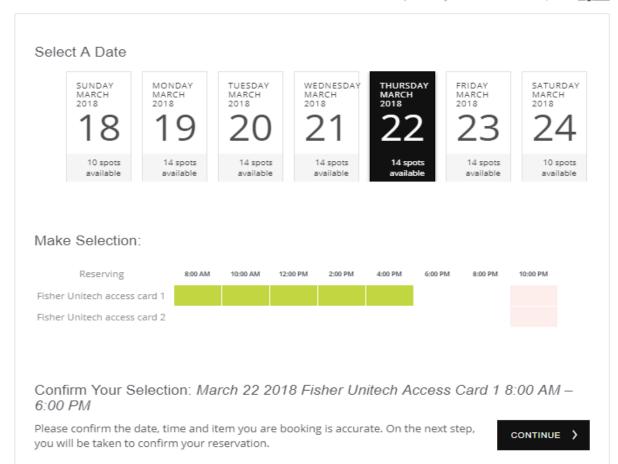




#### Fisher Unitech

#### Make A Reservation

We've prefilled your information. Not Jacob? log out









### **Shop Team**



John Welin Shop Manager



David Mirkhaef
Shop Engineer



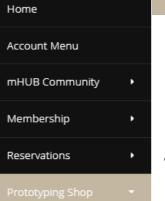
Quinn Campbell
Shop Sherpa



Molly Wood Shop Technician



### **Prototyping Shop**



Shop Schedule

Equipment

Machine Reservations

Basic Shop Safety required (BSST) required first

**Shop Training** 

#### **Weekly 1 PM Trainings**

Monday

Laser Cutting

#### Tuesday

- Wood Shop
- Tormach (10:30 AM)

#### Wednesday

3D Printing

#### Thursday

ShopBot

#### 1. Select A Date

NOVEMBER 2017

30

22 spots available

PRIDAY DECEMBER 2017

21 spots available

MONDAY
DECEMBER
2017

4

27 spots
available

TUESDAY DECEMBER 2017 5 49 spots available

WEDNESDAY
DECEMBER
2017

6

28 spots
available

THURSDAY DECEMBER 2017

27 spots available

FRIDAY DECEMBER 2017 8 21 spots available

#### 2. Select A Time

10:30 AM - 12:00 PM CST

1 HR 30 MINS

Tormach Level I Class 3 slots remaining 11:00 AM - 11:45 AM CST 45 MINS

Basic Shop Safety Training

20 slots remaining

1:00 PM - 2:00 PM CST

1 HR

Introduction to the Woodworking Lab 5 slots remaining 1:30 PM - 3:30 PM CST 2 HRS

Fusion 360 (CAD) Dropin Workshops 19 slots remaining

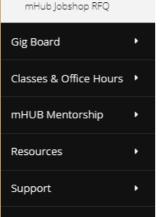
2:30 PM - 3:15 PM CST

45 MINS

Help Session with Shop Manager 3:15 PM - 4:00 PM CST 45 MINS

Help Session with Shop Manager WWW.ARCACADEMY.COM

mHUB Metal Fabrication Class Provided by Arc Academy



Logout



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mHub Jobshop RFQ

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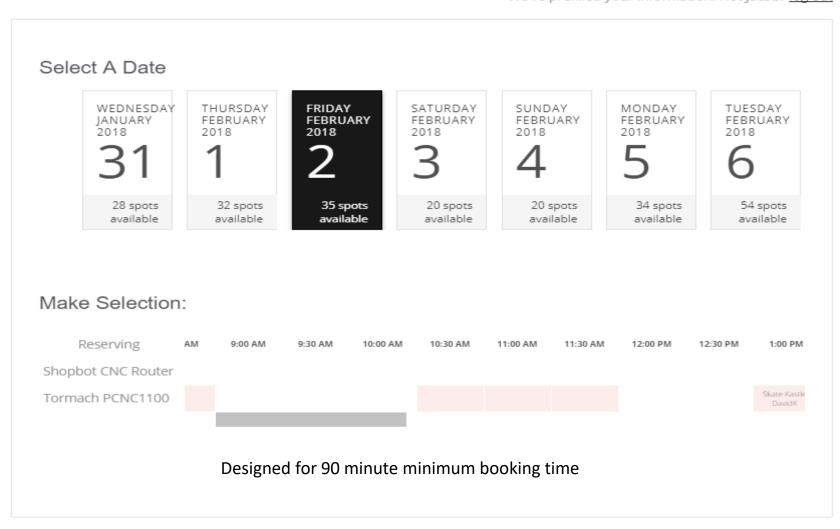
mHUB Mentorship

mHUB Community

### **Prototyping Shop**

#### Make A Reservation

We've prefilled your information. Not Jacob? log out





Gig Board

### Member Resources

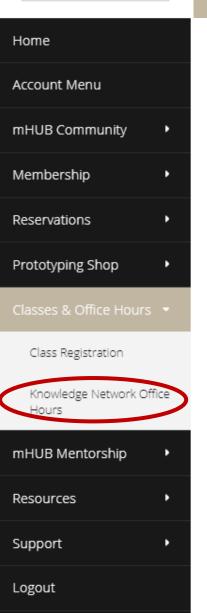
### Home Account Menu mHUB Community Membership Reservations Prototyping Shop View Gig Board Classes & Office Hours > mHUB Mentorship Resources Support Logout

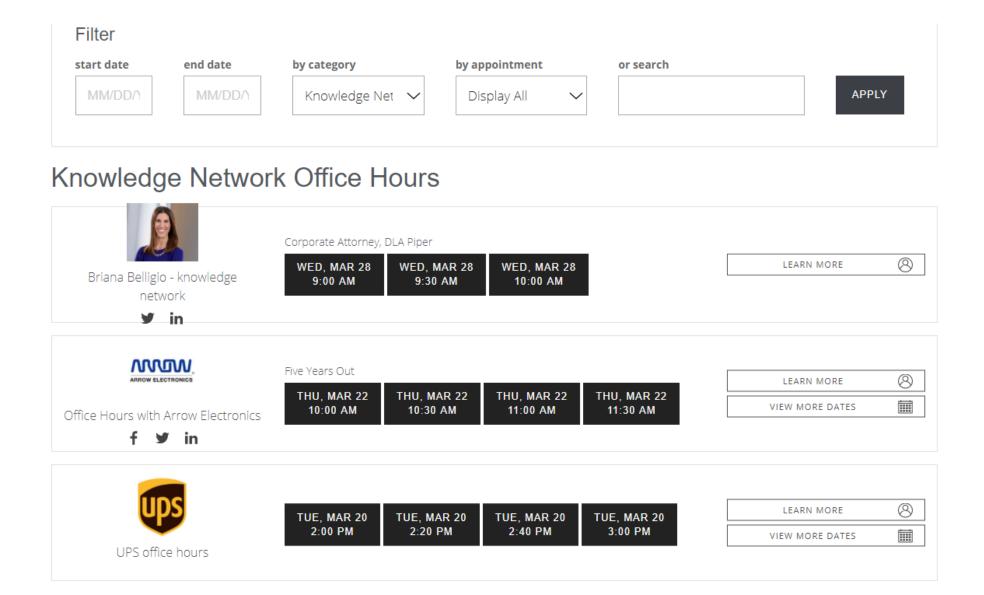
POSTED ON	CATEGORY	COMPANY	GIG POSTING	OPTIONS
3/19/2018		Mayu	Finger Drummer / Electronic Drummer	VIEW
3/17/2018	Textiles	Mayu	Seamstress	VIEW
3/17/2018	Electrical	Mayu	Soldering Technician	VIEW
3/5/2018	General Tech/Engineering	Self	Engineer Contracting Services	VIEW
3/2/2018	General Tech/Engineering	NextWaveSTEM	Teach 3D printing to elementary students	VIEW
2/19/2018	Mechanical	mHUB	Umbrella Holder	VIEW
2/6/2018	Mechanical	Amber	Prototype Big Box Screen (Metal Screen Base + Wooden Sides) Welding Required	VIEW
2/1/2018	Mechanical	Self	Looking for 1:1 skill training (starting with 101).	VIEW
1/26/2018	General Tech/Engineering	mHUB	Wall Art: Chicago Flag	VIEW

Gig Board	We've pre	filled your information	. Not Jacob? <u>log</u>
As a member, feel fre board. Please provid		s for other members to b essible.	oid on, on the gig
Tell Them Ab	out The Gig F	Posting:	
Select the Category  Sales	of Gig Marketing	○ Electrical	Mechanic
General Tech/Enginee	O Software	Administrative	e Business
Finance	Operations	Other	
*Gig Posting Title			
Enter a brief descriptio			
	is		
*Gig Posting Detail	is	Location	Duration
★Gig Posting Detail	sout the job posting	Location Select, ✓	Duration Select /
* Gig Posting Detail  Provide more details al  Compensation  Tell people how they w	sout the job posting		Select /
* Gig Posting Detail  Provide more details al  Compensation  Tell people how they w	sout the job posting	Select, 🗸	Select /
* Gig Posting Detail  Provide more details al  Compensation  Tell people how they w  Tell Them Ho  *Contact	soout the job posting	Select, V	Select /
*Gig Posting Detail  Provide more details al  Compensation  Tell people how they w  Tell Them Ho  *Contact Name  Who should they	oout the job posting  iil be compensated  W They Can  Contact Phone  Who can they call about this job	Select , V  Get Ahold Of You  Contact Email	Select /



### Member Resources











### **Programming Team**



**Cynthia Macias Senior Programming Manager** 



Jenna Feldman
Educational Programs Coordinator



### Curriculum

mHUB's stage-based curriculum arms entrepreneurs with the fundamentals of developing a physical product and turning that product into a sustainable hardware business. Through a variety of workshops and accompanying online resources, founders are able to navigate the stages of development and business -- Discovery, Delivery and Growth - and gain a practical understanding of customer discovery, product design, development and launch, fundraising, and growth/scaling.

DISCOVERY

Di - sco - ver - y: The act or process of gaining knowledge for the first time.



**DELIVERY** 

De - liv - er - y: The act or manner of sending to an intended destination.



**GROWTH** 

Growth: A stage marked by maturity and progression.



\*Attendance Policy + Tardy Policy\*



This is your chance to gain direct access to a variety of industry leaders and experts, ready and willing to mentor, guide, and assist you and your growing business!



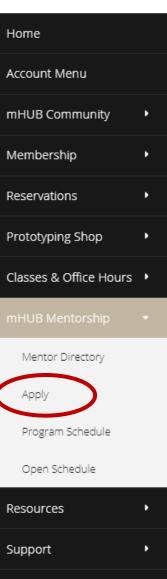
The mHUB Mentorship Program will connect your company with business and industry leaders to help overcome a challenge, reach your next milestone, and grow your business!



Search...

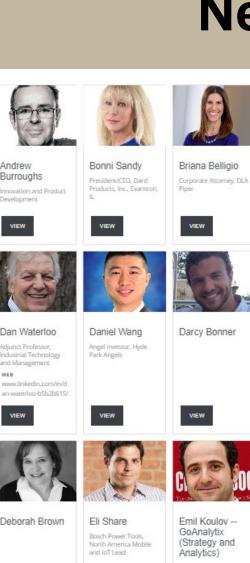
Q

### **Network of Mentors**



Logout





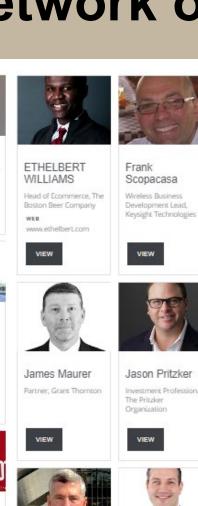
We make you work

www.linkedin.com/in/e

smarter!

milkoulov

VIEW

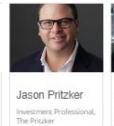


John Regan

Ventures

VIEW

Managing Partner, T2G

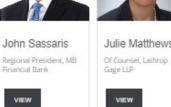




Financial Bank

VIEW







Heather Harper Startup Legal Shop

VIEW



VIEW

Michael

Seedman

VIEW



Michael Bremer President, Cumberland Group





Nik Rokop

Coleman Foundation

Clinical Associate

Entrepreneurship,

Illinois Institute of Technology

Professor of



Michael Hopkins Robert Keller Managing Director -Launchpad and Director Vice President, Of Product Development Connected Solutions for at Brooks Stevens, Inc. Chamberlain Group

www.linkedin.com/in/ michaelhopkins/

VIEW

Parissa Behnia

Sixense Strategy

VIEW



Roger Shores President, Marmon

Energy Services







Troy Henikoff Ty Findley Managing Director, Senior Associate Pritzker

www.linkedin.com/in/t y-findley-78500b20/







Jeff Meunier

Software and Electrical

Engineering at SRAM LLC

Global Director,

VIEW

Julie Matthews



### **Meet the Leadership Team**



Haven Allen Co-founder, CEO



**Bill Fienup**Co-founder, Director of Innovation



Manas Mehandru coo



### **Cross-Promoting Your Wins**



**Shannon McGhee Senior Marketing Manager** 

#### **Amplifying Your Press:**

Send us your news coverage, we can leverage:

- In newsletters and community updates
- Through social media
- In company profiles through web or video

#### **Social Media:**

Always tag @mHUBChicago

Email: Shannon@mHUBChicago.com



### **Using the Space**

#### **Member Access for:**

- Event space or classroom reservations
- Extended conference room bookings
- Preferred catering information
- Email: Bria@mHUBChicago.com



**Bria Smith Event Associate** 



## Corporate Engagement Opportunities



Medina Krevans
Corporate Partnerships Associate

#### **Engage with our corporate partners:**

- Work and meet with industry leaders
- Leverage the resources, discounts, and materials of our service and component providers
- Engage your larger corporation in the partnerships available at mHUB

Email: Medina@mHUBChicago.com



